



**Germantown
International
Limited**

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December 11, 2002

Mr. Joseph P. McGillian, President
Commercial Utility Consultants, Inc.
1556 McDaniel Drive
West Chester, PA 19380

Dear Joe:

Now that it is official that our plant operations will be moving to the Midwest, I wanted to take this opportunity to thank you and Commercial Utility Consultants (CUC) for the fine work that you have performed on behalf of Germantown, USA. CUC was successful in identifying and implementing three different areas of savings on our electric bills and two different types of savings on our gas bills. In addition, you were able to secure refunds for previous overcharges on both our gas and electric accounts.

Through the efforts of CUC, we were able to realize savings, credits and refunds totaling well in excess of \$100,000.00 in a relatively short period of time at no cost to us. I am disappointed that due to the plant closing, we will not be able to enjoy these savings for a longer period of time.

Thanks again for your assistance. Your service is truly a win-win situation.

Sincerely,

Joseph Fares
Financial Controller

JF:ml