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3500 West Chester Pike, Newtown Square, PA 19073-4168 (610) 359-4400 Fax Number (610) 359-4498

October 25, 1995

Mr. Joseph P. McGillian RE: Commercial Utility Consultants 1556 McDaniel Drive Westtown Business Center West Chester, PA 19380

## TO WHOM IT MAY CONCERN:

Dunwoody Village has been associated with Commercial Utility Consultants for more than five years. relationship has been quite fruitful for both parties. Mr. McGillian and his company have saved Dunwoody Village in excess of \$350,000 over the course of our After consideration of the payment of the contract. 50% fee to Commercial Utility Consultants, Dunwoody Village has realized savings of close to \$180,000.

Dunwoody Village management is more than pleased with excellent suggestions made by Commercial Utility which have resulted in refunds and/or lower utility bills for our valued residents. If you have any further questions regarding this recommendation letter, please feel free to contact me directly at (610) 359-4426.

sincerely,

Robert L. Supper

Vice President of Operations and Finance

RLS/qh